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To: Our Valued Ward Mfg. Customers

From: Don Ross - Vice President of Sales & Marketing

Date: May 16, 2019

Subject: Section 301 Tariff Price Increases

On Friday May 10, 2019 the U.S. Department of Commerce announced the decision to implement the additional 15% tariff increase of the Section 301 that originally began in September 2018.

Due to the impact of these tariff increases Ward Manufacturing will implement the following list price increases on June 3, 2019

Ward International 150# and 300# Malleable Iron fittings-15%

Ward International Welded Pipe Nipples-15%

Ward International Coupling – 15%

Ward International Ductile Iron Fittings-15%

Ward International Valves-15%

If you have any questions on the above, please contact your local Ward Representative, or your Ward Regional Manager.

Thank you for your continued support.

A handwritten signature in black ink that reads "Don Ross" followed by a stylized circular flourish.

Don Ross
Vice President of Sales and Marketing