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February 3, 2017

To Our Valued Distributors:

Please be advised that effective March 1, 2017 Ward Manufacturing will implement a 6% price increase on all Wardflex and WardflexMax products for the U.S. and Canada.

An updated list price sheet will be available on our website www.wardmfg.com the week of February 6, 2017.

As always, we thank you for your past support, and look forward to your future support.

Sincerely,

A handwritten signature in black ink, appearing to read "Don Ross", written in a cursive style.

Don Ross
Vice-President Sales and Marketing