

WARD MFG

September 26, 2014

To Our Valued Customers:

Effective close of business **October 24, 2014**; due to increases in raw materials, labor costs, and transportation fees, Ward Mfg will be implementing list price increases as follows:

	<ul style="list-style-type: none">• 6% increases on <u>Malleable Iron Fittings & Unions, Cast Iron Fittings & Flanges, Steel Fittings, Wardlox & Teelox Fittings</u><ul style="list-style-type: none">- Our new list price schedule will be #301014• 8% increase on all pallet quantity <u>Cast Iron "Net" Pricing</u>
	<ul style="list-style-type: none">• 6% increases on <u>Welded, Brass, Stainless, Seamless Nipples and Couplings.</u><ul style="list-style-type: none">- Our new list price schedules will be #601014, #611014, #621014, #631014, #641014
	<ul style="list-style-type: none">• 5% increases on all <u>WARDFLEX & WARDFLEX II corrugated stainless steel tubing and all CSST fittings and accessories.</u><ul style="list-style-type: none">- Our new list price schedule will be #311014
	<ul style="list-style-type: none">• In addition we will issue a new <u>International Nipples</u> list price sheet, which includes our new products.<ul style="list-style-type: none">- Our new list price schedule will be #111014

New list prices will be calculated by dividing by corresponding percentage of increase – (6% increase will /.94, etc.)

New list price sheets will be available on our website - www.wardmfg.com

Please contact your local WARD MANUFACTURING sales representative or factory personnel with any questions.

We appreciate your continued support of WARD products.

Sincerely,



Tony Favilla
Vice President Sales & Marketing

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