



Ward Manufacturing
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October 1, 2013

To: Our Most Valued Customers

Subject: November 4, 2013 Price Increase

Due to increases in raw materials, labor costs, and insurances, Ward Manufacturing will be implementing a price increase of 6% effective Monday, November 4th, 2013. Our new list price schedule will be #301113 and it affects, (Malleable Iron Fittings & Unions, Cast Iron Fittings & Flanges, Steel Fittings, Wardlox & Teelox Fittings) and will be available on our website; www.wardmfg.com, shortly.

Please contact your local Ward sales representative or factory personnel with any questions.

Thank you for business and continued support.

Sincerely,

Jeff Soechting
National Sales Manager