



Ward Manufacturing
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February 13, 2012

To: Our Valued Ward Customers

Subject: March 26th, 2012 Price Increase

Due to increases in raw materials we will be implementing an approximate increase of 5% effective March 26th, 2012. Only the following products from Ward Manufacturing will be affected by this increase.

Products:

Wisconsin / Ward Nipples – Welded Nipples
Ward Steel Pipe Couplings

New Price Sheets:

Wisconsin / Ward Nipples (Welded)	Dated March 26 th , 2012	#600312
Ward Steel Pipe Couplings	Dated March 26 th , 2012	#640312

All orders received on or after March 26th, 2012 will be invoiced at the new price level. Prices will be updated in our system on March 26th, 2012 and available for download at our website, www.wardmfg.com, also at that time. All business is earned and we look forward to servicing your account in the future.

Thank you for your business and continued support.

Sincerely,

Kieran Young
National Sales Manager - CPC